## Carve-Out Valuation: Client case studies

## **Evaluation of assets of a target company**



A KPMG valuation client who provides power generation products and services needed assistance valuing and selling a portion of their company. It was critical that the final deal resulted in a mutually beneficial tax consequence for the buyer and seller.

## The project

KPMG EVS team was engaged to evaluate the assets of the target company, specifically enterprise value of the company, the value of customer contract, real properties and personal properties.

To aid the client in decisionmaking, KPMG Tax provided a report that modeled different tax benefits based on different deal structure scenarios.

The tax benefit analysis and valuation provided by the team was included in the final report to the client as part of the structured deal and negotiation with the client.

## **Client results**

The evaluation conducted during this engagement was critical to the pricing and sale of the client's company.

The robust and dynamic analysis were used to support decision-making and facilitate the successful sale of the carved-out business.

