

KPMG's Compliance Management Services include:

- Direct tax compliance and related planning
- Indirect (sales/use and VAT) tax compliance and related planning
- Statutory accounting and bookkeeping*
- Tax provision and preparation services
- Tax fixed asset services
- Tax authority inquiry and examination
- Compliance process, technology, and controls advice
- Project coordination and management

A transformational approach to compliance

Managing compliance in today's highly complex economic and regulatory environment is no easy task. Companies face many challenges, including:

- Rapid globalization
- New developments in tax laws
- Changes in accounting standards
- Increased demands from regulatory authorities for greater transparency and cooperation
- Shortage of qualified professionals
- Challenges in obtaining accurate data in an efficient manner
- Global trend towards centralization
- An ever-changing technology landscape

Tax departments must continually demonstrate their ability to add value and align with the overall strategy of the organization by reducing the overall cost of compliance, creating value (including tax savings), and managing risk for the company. To help meet these challenges, KPMG LLP's (KPMG) Compliance Management Services (CMS) practice offers clients an array of tax compliance services to help transform and enhance their tax departments. We work with companies to develop and execute a tax compliance plan that will help not only to reduce overall costs, but also to increase value to the organization and exceed the ever-changing quality expectations of regulators, auditors, and the company.

We work with companies every day, developing a scorecard that creates the proper balance between these critical areas and working together to develop and execute a game plan to achieve success.



^{*} Statutory accounting and bookkeeping services are provided through KPMG International's network of member firms.



Reduce costs

- Reduce your total cost of regulatory compliance, includina:
 - Labor
 - Service provider fees
 - Software license fees
 - Software customization costs
 - Training/CPE costs
 - Department overhead
- Decrease overall costs related to data management and data retention
- ✓ Decrease time spent by finance, IT, HR, and payroll to support compliance function
- $\overline{\mathbf{V}}$ Reduce fees and costs associated with tax authority audits
- $\overline{\mathbf{V}}$ Reduce time and costs managing local statutory and global financial statement audit
- $\overline{\mathbf{V}}$ Leverage technology and automation to reduce the manual effort associated with the compliance process

Increase value

- $\overline{\mathbf{V}}$ Reduce overall effective tax rate, cash tax payments of improved cash flow related to taxes
- $\overline{\mathbf{V}}$ Contribute to corporate strategic objectives
- $\overline{\mathbf{V}}$ Reallocate department resources from routine tasks to value-added activities.
- ✓ Increase leverage of data to enhance visibility and create planning opportunities
- $\overline{\mathsf{V}}$ Integrate tax department with business operations to facilitate tax planning at the outset of organizational change and to limit disruptions to the business
- Improve quality of life and job satisfaction, resulting in reduced turnover and a more productive team
- Source better data to perform more accurate and timely tax calculations, which often results in increased tax benefits

Exceed quality expectations

- Improve controls
- Enhance governance and visibility over your compliance function
- ✓ Deliverables that meet quality standards
- Effective tax reporting process that is fully integrated with the close process and serves as the foundation for the entire compliance process
- ✓ Higher quality financial and statutory audit output
- ✓ With better data and processes, enhance the quality and content of deliverables and enable better tax planning

The following elements of our approach help us execute on the plan we develop to achieve your goals and objectives:



Transformational approach

KPMG's Transformation specialists use Lean

Six Sigma principles and concepts to help you transform your compliance function as we meet your current compliance needs. We will understand your current state, create an enhanced or effective state for your compliance function, and develop and execute a practical plan to get from today to tomorrow.



Innovative technology

We invest so you do not have to. Our U.S. tax compliance platform combines third-party tax compliance and tax provision tools with KPMG's proprietary workpaper and data and analytics solutions. We also have technology specialists in all of the major compliance platforms that can work with you to help ensure we optimize your tax technology engine.



End-to-end data strategy

We bridge the gap between the data

you have and the knowledge you need. KPMG will work with you to develop an effective strategy for sourcing and accumulating data that leverages your data and system capabilities, as well as



Balanced delivery model

Our approach delivers the right blend of global, national, and local resources helping to achieve cost-effective, accurate, and timely deliverables together with improved risk management and access to valueadded ideas.

Scalable platform

We can transform your tax department, allowing you the flexibility to move up or down the sourcing continuum, from a full in-house to a co-sourcing or third-party sourcing solution using our standardized tools and processes, which can be customized for your company's needs.



Value focus

We generate significant value beyond compliance, whether it is offering periodic

diagnostics to identify tax-saving ideas, or integrating specialists and local team members with the right technical know-how to help ensure we translate information into opportunities.

Contact us

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